

This step-by-step guide written by best selling business author and syndicated columnist Rhonda Abrams takes the mystery out of raising money and provides entrepreneurs a clear, comprehensive understanding of angel financing. Topics include: the valuation process and getting the best valuation for your company; preparing your business for the investment process; finding and convincing an investor; 12 key presentation slides; equity ownership calculation worksheets; questions investors will ask and red flags for investors; staging investment rounds to maximize your equity ownership; understanding investors' expected ROI; glossary of key financing terms; and negotiating the best deal. Kinkos founder and angel investor, Paul Orfalea, shares real world advice in the foreword to this guide. Finding an Angel Investor In A Day will help entrepreneurs understand what it takes to get a business funded—fast! From the Publisher Are you looking for money to start or expand your business? Do you wonder how to locate someone with the funds to help you achieve your dreams? Do you want to learn how to make the kind of pitch that will cause potential investors to whip out their checkbooks? Then this book is for you!

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